



# Vision Shade Price List

Effective June 1st, 2021

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# Vision Shades by B.D.D., Inc.

## Cassette

**\*New-Flat Cassette, clean, sleek profile with no fabric insert (Available July 2021)**

- \*Curved Cassette, with fabric insert coordinated with Vision shade fabric
- \*Available in 5 colors- Gray, Bronze, Vanilla, White, and Black
- \*It is recommended that all shades under 84" in width use the Cassette 100
- \*It is recommended that all shades over 84" in width use the Cassette 120
- \*Cassette 100 is 3" tall and Cassette 120 is approximately 3 3/4" tall
- \*Two shades in one cassette is not available
- \*For information about Cassette sizes for motorized shades, please see page 7

\*NEW Flat Cassette



Curved Cassette



## External Hem Bar

- \*New Tear Drop Hem Bar, curved design, quieter than previous version
- \*Available in 5 colors- Gray, Bronze, Vanilla, White, and Black
- \*External hem bar is made of aluminum with plastic end caps

## Powder Coating Option

- \*Optional powder coating available for Cassette and Hem Bar, \$5 per foot (net price)
- \*Optional powder coating available for Brackets, \$5 per bracket (net price)
- \*Pricing above for standard colors, other colors quote only
- \*Standard colors are: Matte Black, Gloss Black, Satin Black, Black Bronze, Bronze Matte, Light Gray, Café, Taupe, Caramel, Beechwood, Choice White, 1015, 8011, 8019, 9002, 9001,
- \*All B.D.D., Inc. showrooms have powder coat color samples available for viewing.
- \*Lead time may be longer if powder coating is requested

## Measuring Instructions

\*Please note: Vision shades will be made to be in the "closed" position when shade is lowered to the order height.

### Inside Mount

\*When ordered as inside mount, the end cap to end cap measurement will be 3/8" less than the order width. There will be no deduction on the order height.

### Outside Mount

\*When ordered as outside mount, the end cap to end cap measurement will be the same as the order width. There will be no deduction on the order height.

### Cloth Measurement

\*When ordered as cloth measurement, the fabric will measure the order width. There will be no deduction on the order height.

# Vision Shades by B.D.D., Inc.

<b>Pattern Listing</b>		
<b>Pattern Name</b>	<b>Price Group</b>	<b>Max Shade Width</b>
Capri	1	102"
Capri Black	2	102"
Capri Colour	2	102"
Ferrara	3	102"
Lazio	5	102"
Lucca	4	102"
Parma	5	102"
Portofino	5	102"
Rimini BO	4	102"
Siena BO	6	102"
Trieste	4	102"
Turin	4	102"
Tuscany	4	102"
Verona	3	102"

\*A color coordinated lift cord is standard, a metal chain in gun metal or stainless steel is available if requested at time of order.

# Vision Shades by B.D.D., Inc.

Price Group	1	Capri											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	216	236	256	280	304	328	348	377	400	449	527	571
	36"	219	240	260	285	309	334	355	385	409	459	539	584
	42"	222	244	265	290	315	341	362	393	418	469	550	597
	48"	225	247	269	295	321	348	369	401	426	479	562	610
	54"	229	251	274	301	327	355	377	409	435	490	574	624
	60"	232	255	278	306	333	361	384	417	444	500	585	636
	72"	238	262	287	316	345	374	399	433	461	520	608	662
	84"	244	270	296	327	357	388	414	449	479	541	632	689
	96"	251	279	306	338	370	402	429	466	498	562	656	716
	108"	258	287	316	349	382	416	445	483	516	583	680	743
	120"	264	294	324	359	394	429	459	499	533	603	703	768

Price Group	2	Capri-Black, Capri-Colour											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	228	250	273	300	326	353	376	408	434	488	572	622
	36"	233	256	280	308	336	364	388	421	449	505	592	644
	42"	238	263	288	317	346	375	400	435	463	523	611	666
	48"	243	269	295	326	356	386	412	448	478	540	631	688
	54"	248	275	303	335	366	398	425	462	493	557	651	710
	60"	253	281	310	343	376	409	437	475	508	574	670	732
	72"	263	294	325	360	395	431	462	502	537	608	709	776
	84"	273	307	340	378	415	454	487	530	567	643	749	820
	96"	284	320	356	396	436	476	512	557	597	678	789	865
	108"	295	333	372	414	457	499	538	585	627	713	828	910
	120"	305	345	386	431	476	521	562	612	656	747	867	953

Manual shades come with either a 1.5" tube or a 2" tube depending on size and weight limitations. For motorization please see the appropriate pages in this price list. Shades with heights exceeding 3 times the width may be susceptible to telescoping

# Vision Shades by B.D.D., Inc.

Price Group	3	Ferrara, Verona											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	245	272	298	330	360	392	419	455	485	548	641	699
	36"	253	281	310	344	376	410	438	477	509	576	672	735
	42"	261	292	322	358	392	428	458	498	533	604	704	770
	48"	269	301	334	371	408	445	478	520	557	631	736	806
	54"	277	312	347	386	424	464	498	542	581	660	768	842
	60"	285	322	358	400	440	481	518	564	604	687	799	877
	72"	301	342	382	428	472	517	558	608	652	742	862	948
	84"	318	362	407	456	504	553	598	652	700	798	926	1020
	96"	335	383	432	485	537	590	638	696	748	855	990	1092
	108"	352	404	456	513	570	627	679	741	797	911	1054	1164
	120"	367	424	480	541	601	662	718	784	844	966	1117	1235

Price Group	4	Lucca, Rimini BO, Trieste, Turin, Tuscany											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	257	287	316	351	384	419	448	488	521	590	688	753
	36"	267	299	331	368	404	441	473	515	551	625	728	798
	42"	277	312	346	386	424	464	499	543	581	660	768	843
	48"	287	324	361	403	444	486	523	570	611	695	808	887
	54"	298	337	377	421	465	509	549	598	642	730	849	933
	60"	308	350	392	439	485	532	574	626	672	765	889	978
	72"	328	375	422	474	525	577	624	681	732	835	969	1068
	84"	349	401	453	510	566	623	675	736	792	906	1049	1158
	96"	370	427	484	546	607	669	726	792	853	977	1130	1249
	108"	391	453	515	582	648	715	777	848	914	1048	1211	1340
	120"	411	478	545	617	688	759	827	903	974	1118	1291	1430

Manual shades come with either a 1.5" tube or a 2" tube depending on size and weight limitations. For motorization please see the appropriate pages in this price list. Shades with heights exceeding 3 times the width may be susceptible to telescoping

# Vision Shades by B.D.D., Inc.

Price Group	5	Lazio*, Parma, Portofino*											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	274	309	343	382	419	458	492	536	574	652	759	832
	36"	287	325	362	404	446	488	525	572	613	697	811	891
	42"	301	342	382	428	472	517	558	608	653	743	864	950
	48"	314	358	402	450	498	547	591	644	692	789	916	1009
	54"	328	375	422	474	525	577	624	681	732	836	969	1068
	60"	341	391	442	497	551	606	657	717	771	881	1021	1127
	72"	367	424	481	543	604	666	723	789	850	973	1126	1245
	84"	394	458	521	590	657	725	789	862	929	1066	1232	1364
	96"	422	492	562	636	710	785	855	935	1009	1158	1337	1482
	108"	449	525	602	683	764	845	922	1008	1088	1251	1443	1601
	120"	475	558	641	729	816	904	987	1080	1167	1343	1548	1719

\*Max Shade Length for Lazio and Portofino is 96"

Price Group	6	Siena Room Darkening (FR)											
		WIDTH TO											
HEIGHT TO		24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	102"
	30"	293	332	371	414	457	500	539	587	630	717	834	916
	36"	309	352	395	443	490	537	580	632	679	774	899	990
	42"	326	373	420	472	523	574	621	678	729	832	965	1064
	48"	342	394	445	500	555	611	662	723	778	889	1030	1137
	54"	360	415	470	530	589	649	704	768	827	947	1097	1212
	60"	376	435	494	558	622	686	745	814	877	1005	1162	1285
	72"	409	476	544	616	687	759	827	904	975	1119	1293	1433
	84"	443	518	594	674	754	834	910	995	1074	1235	1425	1581
	96"	476	560	644	733	820	909	993	1086	1174	1351	1557	1730
	108"	510	602	694	791	887	984	1076	1177	1273	1466	1689	1878
	120"	543	643	744	848	952	1057	1158	1267	1371	1581	1820	2026

Manual shades come with either a 1.5" tube or a 2" tube depending on size and weight limitations. For motorization please see the appropriate pages in this price list. Shades with heights exceeding 3 times the width may be susceptible to telescoping

# BDD Sonoran Motorization

## Sonoran Roller Shade Battery Motorization

\*Net Pricing

5 Volt Battery Motors Coming Soon!!!

		Width To												
		24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	96"	102"
Motor	251	201												
	282		244											
	353			335										

All vision shades using 251 and 282 motors will use the Cassette 100 as standard, with the Cassette 120 optional. Vision shade orders using the 353 motor will only be available with the Cassette 120.

All Sonoran Battery motors contain a rechargeable battery and require a 12V recharger (\$24), which is not included in the motor price. At least one recharger is needed for each job. Charger cable is 6 feet long.

To price out a motorized shade, add the prices above to the manual shade price.

## Sonoran Roller Shade Wired Motorization

\*Net Pricing

		Width To												
		24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	96"	102"
282DC	283													

Sonoran DC Wired Motors are supplied with a single motor 12V power supply for each motor, cable length is 10 feet. Power enclosures are available to supply power for multiple motors in a central location.

## Sonoran Motor Specifications

	Tube Size	Voltage/Motor Type	Noise Level**	RPM	Width	Max. Weight	
Motor	251	1.5"	12V Rechargeable Battery	46 dB	40	22.5"/84"	12 pounds
	282	1.5"/2"	12V Rechargeable Battery	44 dB	28	30"/108"	18 pounds
	353	2"	12V Rechargeable Battery	53 dB	28	32"/120"	26 pounds
	282DC	1.5"/2"	12V Wired DC	44 dB	28	23"/108"	18 pounds

\*\*For motor only.

## Sonoran Control Options\* (Net Pricing)

RF 1 Channel White Remote (White)	\$55	RF 5 Channel Surface Mount White Switch	\$55
RF 15 Channel White Remote (White)	\$67	RF 1 Channel White Wall Switch (cut in)	\$42
Push 5 Channel Remote (Black or White)	\$58	RF 2 Channel White Wall Switch (cut in)	\$49
Push 15 Channel Remote (Black or White)***	\$115	RF 15 Channel White Wall Switch (cut in)	\$55
Sun Sensor	\$37	ARC Hub Wi-Fi to RF Bridge	\$244
ARC Repeater	\$98	ARC Hub Serial Adapter Kit	\$140

## Sonoran Power Options\* (Net Pricing)

12V Recharger for Battery Motors	\$24	Rechargeable Battery for non Battery (DC) Moto	\$101
Battery Motor Cable Extender 48"	\$10	5 Motor Power Dist. Panel	\$183
Battery Motor Cable Extender 96"	\$13	10 Motor Power Dist. Panel	\$305
Magnetic Charging Cable for Motor	\$8.50	12V, 9 or 18 Motor Power Supply Enclosure	\$477
Magnetic Charging Cable for Charger	\$8.50	9-353 or 453 or 4510 DC Motors 18-251 or 282 DC Motors	

12V Motor Enclosure measures 9 3/8" wide, 12 5/8" tall and 2 1/2" deep

\*All Pricing on this page is net pricing, discounts do not apply.

\*\*\*Available Mid 2021

B.D.D., Inc. 2021

# Somfy Motorization

## Somfy Motorization Options\*

\*All Pricing on this page is net pricing, discounts do not apply.

		Width To												
		24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	96"	102"
Motor	R28	244												
	ST28 WF	223												
	ST30	371												
	ST30 UWF	244												
	ST40 WF	398												
	ST404	419												

To price out a motorized shade, add the prices above to the manual shade prices.

## Somfy Motor Specifications

		Tube Size	Voltage/Motor Type	Noise Level**	Min./Max. Width	Max. Weight
Motor	R28	1.5"	12V DC With Battery Wand	53 dBA	16"/84"	12 LBS
	ST28 WF	1.5"	12V DC w/Internal Battery	45 dBA	24"/84"	12 LBS
	ST30	1.5"	24V DC With Transformer	44 dBA	20"/96"	18 LBS
	ST30 UWF	1.5"	12V DC w/Internal Battery	44 dBA	27.5"/96"	18 LBS
	ST40 WF	2"	12V DC w/Internal Battery	45 dBA	31"/102"	21 LBS
	ST404	2"	110V AC	42 dBA	25.5"/102"	28 LBS

All motors listed above are RTS motors, with a built in radio receiver and work with any of the RTS controls. The R28 includes a reloadable battery wand, with 8 AA lithium batteries. The ST30 includes a 24V transformer that plugs into a standard wall outlet. The ST28 WF, ST30U WF and ST40 WF (Wirefree) are 12V motors with an internal lithium rechargeable battery, a least one battery charger is required for each job. Cord length for ST404 is 23 ft., longer cords not available. Remote and/or controls are not included in the motor price, see control options below. Standard (non RTS) motors are available, please inquire with customer service for information.

\*\*For motor only.

## Somfy Control Options\*

\*All Pricing on this page is net pricing, discounts do not apply.

### Somfy Control Options\*

Single Channel RTS Remote (White)	\$64	1 CH RTS Wall Switch (White, Ivory)	\$138
Five Channel RTS Remote (White)	\$80	5 CH RTS Wall Switch (White, Ivory)	\$148
Single Channel RTS Remote (Black or Silver)	\$90	Single Channel RTS Wall Switch (Black)	\$159
Five Channel RTS Remote (Black or Silver)	\$111	Five Channel RTS Wall Switch (Black)	\$170
16 Channel RTS Remote (White or Silver)	\$260	RTS Single Channel Wireless Timer (White)	\$191
RTS Repeater	\$196	Multi-Link Universal RTS Interface-16 Channel	\$477
Sunis RTS Sun Sensor	\$212	(Converts IR/RS232/RS485 to RTS)	

### Somfy Power Options\*

12V Reloadable Battery Wand (with batteries)	\$50	24V 5A Table Top Transformer (3 motors)	\$180
12V Reloadable Battery Wand (no batteries)	\$29	12/24V Power Distribution Panel (5 motor)	\$159
12V Transformer (single motor)	\$117	12/24V Power Distribution Panel (10 motor)	\$265
Upgrade to 12V Transformer (at time of purchase)	\$69	12V 10A Transformer (up to five motors)	\$186
48" Battery Extension Cable for R28	\$10	24V, 5 Motor Power Supply Enclosure	\$477
96" Battery Extension Cable for R28	\$13	24V, 10 Motor Power Supply Enclosure	\$742
Somfy Battery Motor Charger	\$21	24V, 15 Motor Power Supply Enclosure	\$1,060
96" Charging Extension Cable for ST30 Wirefree	\$10	24V, 20 Motor Power Supply Enclosure	\$1,272

5 motor enclosures measure 10" x 10" x 6"; 10, 15 and 20 motor enclosures measure 18" x 18" x 6".

B.D.D., Inc. 2021



# Terms and Conditions

## ORDER PROCESSING

### **Telephone Orders**

Verbal orders are accepted as the dealer's responsibility. Each order will be repeated back by the Customer Service Representative. In certain instances, we may require written orders.

### **Changes and Cancellations**

All products are custom-made to your specifications under tight deadlines. Once production has begun on your order, changes and cancellations cannot be made.

## FREIGHT

Freight for custom blind orders, see BDD freight policy.

Shipments outside the continental U.S. are subject to freight charges. Chargeable parts and returns for repair are subject to freight charges.

## CLAIMS AND RETURNS

### **Defective Merchandise**

All manufacturing defects must be reported to Customer Service within 30 days of receipt of blinds. We may require the return of defective blinds prior to repair or replacement.

### **Returns for Repair**

Prior to return for repair, contact Customer Service. We will request the order number, date, purchase order number, and type of product. Arrangements for return will be made at that time with directions as to how the blinds should be returned. The package should be marked for easy identification both inside and outside, and should contain a written confirmation of the verbal repair instructions. Repairs should be packaged carefully. Product that has been mishandled or received in poor condition will be returned to the customer. Chargebacks for unauthorized repairs or additional installation cannot be honored. All returns for repair are subject to freight charges.

### **Returns for Credit**

Returns can be accepted only if prior authorization has been obtained from Customer Service. Authorization will include instructions as to how the merch

### **Freight Damage UPS/Fed EX**

If freight damage is visible, refuse the shipment UPS/RPS will inspect the damage and return to the shipping location. Contact Customer Service for further information.

If freight damage is concealed, retain all packaging materials and contact Customer Service immediately.

### **Duplicated Orders**

All orders are confirmed after entry into our system. Customer service is not responsible for duplicate orders caused by a written order following a telephone order or duplicate faxes.

### **Contract Orders**

Advise Customer Service if you have a contract quote.

## PRICING AND TERMS

All prices are subject to change without notice. Until credit is approved, terms are Cash With Order. Standard terms are Net 30 days from invoice date.

### **Incorrect Merchandise**

Service immediately. A replacement will be made at no charge if the problem was due to B.D.D., Inc. error. If the problem was due to dealer or customer error, the original order and replacement order will be full charge.

### **Freight Damage Common Carrier (All Shipments FOB Shipping Point)**

If freight damage is visible, refuse the shipment. The carrier will return the merchandise to the shipping location for inspection. Contact Customer Service for further information.

If freight damage is concealed, contact Customer Service immediately.

## **BDD, Inc. Statement of Warranty**

### **Limited Lifetime Warranty**

B.D.D., Inc. warrants to the original purchaser that the product purchased from B.D.D., Inc. is free from defect in material and workmanship under normal use and as long as the product remains in the original window. This warranty extends only to the original purchaser of the product.

Motors and motor components are warranted for a period of 5 years. Batteries and battery wands are exempt from this warranty. Fabrics are warranted for a period of 5 years.

This warranty shall not apply to any of the parts that have failed due to accident, negligence, alteration, misuse, abuse, improper handling, installation or maintenance, failure to follow instructions for operating or installing the product, loss of color intensity due to exposure of the sun over a long time, exposure to salt air, or normal wear and tear will also void this warranty.

B.D.D., Inc.'s obligation under this warranty shall be limited to the repair or exchange of any parts or components that may prove defective in normal use within the life of the blind. B.D.D., Inc. reserves the right to inspect any product or components prior to repair. In no event shall B.D.D., Inc. be liable for transportation costs to B.D.D., Inc. B.D.D., Inc. will not be liable for cost of removal or reinstallation of the product, or incidental damages.

To obtain service under this warranty, contact your retailer for replacement or return the product to the retailer. The original purchaser shall be responsible for the transportation cost of the product or replacement back to the original purchaser anywhere in the continental United States. No agent, representative dealer, or unauthorized employee of B.D.D., Inc. has the authority to increase or alter the obligation of this warranty. This warranty does not apply to contract orders.

\*Written, online, or faxed orders are recommended (preferred) however, verbal orders are accepted as the dealer's responsibility.

B.D.D., Inc. 2021